



Sales and Distribution in SAP ERP - Practical Guide: SAP SD

By Matt Chudy, Luis Castedo

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This book focuses on the practical, day-to-day requirements of working with Sales and Distribution in SAP (SAP SD). You'll learn how to perform transactions with fewer steps and less effort, and discover how to troubleshoot minor problems and system issues. In addition to the core areas of sales and distribution, such as sales, pricing, delivery, transportation, and billing, you'll also find coverage of more advanced topics, like special sales processes (cross-company and third party) and reporting. Each chapter provides you with the menu paths and transaction codes that are used to execute each of the many detailed examples. Based on SAP ERP 6.0, this book can be used for any SAP release back to R/3 4.6.

- 1. Comprehensive Coverage of SD** Learn how to make the best use of Sales and Distribution in SAP ERP in your daily work.
- 2. Tips and Tricks for Your Daily Work** Maximize your time with the various tips and tricks designed to help you get everything you need out of the most common processes, tasks, and features.
- 3. Step-by-Step Walkthroughs** Master even the most complex functions in Sales and Distribution using step-by-step walkthroughs, enhanced with screenshots and useful tips.
- 4. Reports and Tools for Data Analysis** Uncover the reports and tools in SD to enable you to make decisions and evaluate data more efficiently.
- 5. Real-World Examples and Insight** Use the expert advice and insight provided throughout to help you with your own SD processes.

Highlights:

- Pre-sales
- Sales Order Processing

- Availability Check
- Pricing
- Delivery
- Picking
- Shipping & Transportation
- Billing
- Reports and Analytics

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Editorial Review

About the Author

Matt Chudy is an SAP Logistics Consulting Lead at Tyson. He has over 12 years of experience in SD, MM, and Logistics, spanning project administration, design, gap-analysis, testing, implementation, and supporting and training. He has been a strong team leader, and covered several SAP project life cycles. His specialties include Logistics Execution System, Transportation Management, Sales and Distribution, Inventory and Warehouse Management, Materials Management, and Production Planning. He currently lives in the greater Chicago area.

Luis Castedo is an independent systems and business consultant with over 20 years of experience. For the last 13 years, he has been focused on SAP implementations. He has experience working with Fortune 500 companies and on multi-site projects. He is a certified SAP MM consultant, and his specialties include sales and distribution, materials management, inventory and warehouse management, shipping, transportation, and upgrades. He currently lives in the Mexico City area.

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